

Message Text

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PAGE 01 LENDING 01305 211325Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 DODE-00 DOTE-00 FMC-02

INR-07 NSAE-00 CG-00 OFA-01 DLOS-04 /034 W

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R 211100Z AUG 75

FM AMCONSUL Leningrad

TO SECSTATE WASHDC 1508

USDOC

INFO AMEMBASSY MOSCOW

UNCLAS Leningrad 1305

EO 11652N/A

TAGS: ETRN, TECH, UR

SUBJ: TRANSPORTATION AGREEMENT: MARINE TRANSPORT WORKING GROUP

COMMERCE FOR MR. MARVIN PITKIN, OFFICE OF COMMERCIAL
DEVELOPMENT, MARITIME ADMINISTRATION FROM STANLEY WHEATLEY

1. DELEGATION ARRIVED MOSCOW INTACT PER SCHEDULE.
OUR LENGTHY LETTER OF JULY 15 IDENTIFYING SPECIFICS
REPORTED AS NOT RECEIVED, RESULTING IN CONSIDERABLE
CONFUSION WITH RESPECT TO TRAVEL ARRANGEMENTS AND
SUBSTANTIVE ISSUES FOR DISCUSSIONS. MET Leningrad BY
MORFLOT REPS ON SATURDAY NIGHT AFTER TRIP FROM MOSCOW
WITH INTERPRETER ONLY. DISCUSSIONS MONDAY ON PROGRAM
OF LIMITED VALUE TO EITHER PANEL. PRIVATE AND LENGTHY
DISCUSSIONS MONDAY EVENING WITH MORFLOT AND INSTITUTE
REPS HEATED BUT RESULTS APPEAR REPEAT APPEAR TO BE
SHOWING ON TUES AND WEDNESDAY DISCUSSIONS. HAVING TO
MAKE MAJOR SHIFTS IN PROGRAM SCHEDULES TO INSURE PROPER
DISCUSSIONS AND VISITS AND I FEEL AT PRESENT THAT WE
HAVE LOST SOME OPPORTUNITIES FOR ON SITE VISITS IN
Leningrad DUE TO EITHER LACK OF UNDERSTANDING OR
INDIFFERENCE. AGAIN, FAILURE TO RECEIVE OURS OF
JULY 15 COULD BE PROBLEM. DISCUSSIONS WEDNESDAY
APPEAR TO SHOW MORE INTEREST AND OF MORE PROFESSIONAL
CONTENT.

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2. THEIR REPS APPEAR ANXIOUS TO DEVELOP PROGRAMS FOR AN IMPRESSIVE PROTOCOL EVEN IF LACKING IN SUBSTANTIVE CONTENT. EXPRESSED ON SEVERAL OCCASIONS YOUR ARRIVAL MOSCOW AND MY INTENTIONS TO DEBRIEF TO FULLEST EXTENT PRIOR TO DEPARTURE. HOPES FOR SUBSTANTIVE JOINT PROGRAMS IN COMING YEAR DO NOT APPEAR BRIGHT AT THIS MOMENT, HOWEVER THERE IS ADEQUATE TIME FOR IMPROVEMENT IN SITUATION IF I AM ABLE TO CONVINCE REPS OF NEED FOR ACTION. ARMSTRONG GROUP APPEARS TO BE MAKING MORE PROGRESS THAN PANEL 4 AT THIS TIME. PURSUING SELCAL PROGRAM AND THIS MAY BE BEST INDICATOR. IN SUMMARY BEST RESULTS COME FROM EARLY AND CONCISE STATEMENT OF REQUIREMENTS IN FORCEFUL VERGIAGE.

3. WILL CONTINUE TO PURSUE OBJECTIVES IN ACCORDANCE OUR DISCUSSIONS AND PREPARING TO EXTEND MY STAY IN MOSCOW ONE DAY TO FULLY BRIEF YOU ON ARRIVAL. NO FURTHER REPORTS TO BE SENT BEFORE YOUR DEPARTURE. NEUBERT

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Margaret P. Grafeld
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